

CALENDAR YEAR 1999
LOBBYISTS LISTED BY EXPENDITURES RANKING

DATE	LOBBYIST	EXPENDITURES	
		\$	RANKING
2/14/00	NJ HOSPITAL ASSN	513,977.35	
2/10/00	NJ BUILDERS ASSN	361,473.00	
2/3/00	AT&T CORP	357,694.60	
4/6/00	COMMUNICATIONS WORKERS OF AMERICA	340,500.00	
2/14/00	NJ STATE LEAGUE OF MUNICIPALITIES	297,373.01	
2/10/00	NJ STATE BAR ASSN	267,900.00	
3/24/00	NJ EDUCATION ASSN - AMENDMENT	156,695.68	
2/15/00	NJ BUSINESS & INDUSTRY ASSN	140,919.51	
2/15/00	CHEMICAL INDUSTRY COUNCIL OF NJ	130,087.32	
2/10/00	JERSEY CENTRAL POWER & LIGHT/DBA GPU ENERGY	130,075.66	
2/4/00	UTILITY & TRANSPORTATION CONTRACTORS ASSN	126,791.84	
2/15/00	PRUDENTIAL INSURANCE COMPANY OF AMERICA	118,881.00	
2/15/00	EI DUPONT EXTERNAL AFFAIRS JAMES T LYNN III	114,653.64	
2/1/00	NJ ASSN OF HEALTH CARE FACILITIES	113,464.00	
2/10/00	ASSN OF ENVIRONMENTAL AUTHORITIES	109,449.76	
2/15/00	RENT A CENTER INC	103,514.89	
2/15/00	NJ RETAIL MERCHANTS ASSN	89,551.59	
2/14/00	NJ STATE NURSES ASSN	87,406.00	
2/14/00	NJ PRINCIPALS & SUPERVISORS ASSN	87,101.55	
5/9/00	BRISTOL-MYERS SQUIBB CO - AMENDMENT 5-9-00	86,665.00	
2/14/00	INSURANCE COUNCIL OF NJ	85,502.22	
2/14/00	NJ NATIONAL ASSN OF INDUSTRIAL & OFFICE PROPERTIES	82,069.00	

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DATE	LOBBYIST	EXPENDITURES	
		\$	RANKING
2/15/00	PUBLIC SERVICE ELECTRIC & GAS CO AMENDMENT	80,424.32	
2/15/00	NJ DENTAL ASSN	78,243.57	
2/10/00	NJ UTILITIES ASSN INC	72,085.00	
2/14/00	BUILDING CONTRACTORS ASSN OF NJ	67,802.46	
2/15/00	CONECTIV	67,512.42	
2/15/00	DUKE ENERGY	66,459.54	
3/1/00	NJ CONFERENCE OF MAYORS	65,650.00	
2/3/00	NJ ASSN OF SCHOOL BUSINESS OFFICIALS	62,328.00	
2/15/00	CONTINENTAL AIRLINES INC	60,437.24	
2/24/00	HLR SERVICE CORP	58,995.00	
2/15/00	NJ LABORERS'-EMPLOYERS' COOPERATION & EDUCATION TRUST	58,803.92	
2/15/00	ASSN OF TRAIL LAWYERS OF AMERICA NJ	57,039.34	
2/15/00	OXFORD HEALTH PLANS INC	55,000.00	
2/15/00	FUELMERCHANTS ASSN OF NJ	54,562.00	
3/14/00	MERCK & CO INC - AMENDMENT	53,463.38	
2/15/00	NATIONAL FEDERATION OF INDEPENDENT BUSINESS	52,913.55	
2/15/00	NJ BANKERS ASSN	50,583.29	
2/7/00	GLAXO WELLCOME INC	49,166.00	
4/24/00	SELECTIVE INSURANCE GROUP INC	48,576.00	
3/1/00	STATE FARM INSURANCE COMPANIES	48,379.00	
2/15/00	ANDOVER NURSING HOME	47,966.00	
2/14/00	NJ STATE ALF-CIO	46,875.00	
2/15/00	NJ MANUFACTURERS INSURANCE GROUP	43,195.93	
2/15/00	NJ PETROLEUM COUNCIL	41,128.00	
2/14/00	UNITED SERVICES AUTOMOBILE ASSN	39,890.00	

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2/10/00	ASSN OF INDEPENDENT COLLEGES & UNIVERSITIES IN NJ	39,784.50	
2/10/00	MONMOUTH UNIVERSITY	38,656.57	
2/15/00	NJ FOOD COUNCIL	37,302.00	
2/16/00	WARNER-LAMBERT COMPANY - AMENDMENT FOR HAHN & KELLY (L1-L FILERS)	35,645.42	
2/3/00	NJ PSYCHOLOGICAL ASSN	35,038.64	
2/15/00	NJ CABLE TELECOMMUNICATIONS ASSN	34,843.00	
2/9/00	AMERICAN CANCER SOCIETY EASTERN DIVISION	34,750.00	
2/15/00	HEALTHCARE INSTITUTE OF NJ	34,671.15	
2/15/00	SOUTH JERSEY GAS CO	34,340.64	
2/15/00	AETNA US HEALTHCARE	33,075.00	
2/17/00	NJ PUBLIC INTEREST RESEARCH GROUP CITIZEN LOBBY (NJPIRG)	32,483.00	
2/15/00	HOSPITAL ALLIANCE OF NJ INC	31,840.00	
2/14/00	NJ LEAGUE COMMUNITY & SAVINGS BANKERS	31,699.00	
2/16/00	MENTAL HEALTH ASSN IN NJ	31,426.05	
2/15/00	BELL ATLANTIC NJ INC	31,175.49	
2/15/00	MCI WORLDCOM INC	30,018.50	
2/15/00	INTERNATIONAL UNION OF OPERATING ENGINEERS LOCAL 825	30,016.49	
2/16/00	WYETH-AYERST LABORATORIES	29,298.26	
2/10/00	NJ CITIZEN ACTION	28,240.00	
2/22/00	ALLEGIANCE HEALTHCARE CORP	28,088.75	
2/16/00	ALLEGIANCE HEALTHCARE CORP	28,088.75	
2/15/00	AMERIHEALTH HMO INC	27,450.00	
2/15/00	NJ PHARMACISTS ASSN	27,033.51	
2/14/00	INDEPENDENT INSURANCE AGENTS OF NJ	25,600.00	
2/14/00	CHAMBER OF COMMERCE OF SOUTHERN NJ	25,580.12	

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2/8/00	NJ ENVIRONMENTAL LOBBY	25,540.00	
2/15/00	INTERNATIONAL GAME TECHNOLOGY	25,000.00	
2/15/00	UNITED WATER RESOURCES	24,906.00	
2/16/00	BAYWAY REFINING CO	22,180.63	
2/15/00	SCHERING - PLOUGH CORPORATION	21,879.00	
2/15/00	HORIZON BLUE CROSS BLUE SHIELD OF NJ	20,644.44	
2/3/00	AMERICAN PLASTICS COUNCIL	20,259.92	
2/15/00	NJ SOCIETY OF OPTOMETRIC PHYSICIANS	20,131.33	
2/16/00	NEWARK SPORTS & ENTERTAINMENT	19,937.76	
2/15/00	CREDIT UNION AFFILIATES OF NJ	19,694.76	
2/22/00	NJ ASSOCIATION OF NON-PROFIT HOMES FOR THE AGING	19,290.00	
2/28/00	AMERICAID COMMUNITY CARE	18,861.15	
2/9/00	HOUSEHOLD INTERNATIONAL INC	17,560.00	
2/15/00	MEDICAL SOCIETY OF NJ	16,610.00	
2/14/00	AMERICAN COUNCIL OF LIFE INSURERS	16,562.94	
2/10/00	MERRILL LYNCH, PIERCE, FENNER & SMITH INC	16,103.44	
2/15/00	NJ COALITION OF AUTOMOTIVE RETAILERS INC	16,045.66	
1/6/00	METROPOLITAN LIFE INSURANCE	14,686.65	
2/14/00	NJ ASSN ON CORRECTION	13,800.00	
2/16/00	NJ CONCRETE & AGGREGATE ASSN	13,074.00	
2/15/00	NJ ASPHALT PAVEMENT ASSN	12,650.00	
2/17/00	NJ CHAPTER NATIONAL SOLID WASTE MANAGEMENT NSWMA (PART OF EIA)	12,650.00	
2/15/00	PUBLIC POWER ASSN OF NJ	12,130.87	
2/14/00	BP AMOCO	12,000.00	
2/4/00	BAYER CORP PHARMACEUTICAL DIVISION	11,520.00	

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2/15/00	PFIZER INC	10,847.34	
2/15/00	NJ STATE FUNERAL DIRECTORS ASSN	10,823.00	
2/15/00	ASSOCIATED GENERAL CONTRACTORS OF NJ	10,500.00	
1/7/00	EXXON MOBIL RESEARCH & ENGINEERING CO	10,000.00	
2/14/00	SUNOCO INC	9,945.84	
2/16/00	NJ LIBRARY ASSN	9,448.44	
3/3/00	ASSN FOR CHILDREN OF NJ	8,923.20	
1/13/00	WAKEFERN FOOD CORPORATION	8,824.00	
2/15/00	NOVARTIS PHAMACEUTICAL CORP	7,955.00	
2/15/00	MANAGED HEALTHCARE SYSTEMS OF NJ	7,703.30	
2/1/00	JOINT COUNCIL # 73 PAC	7,022.00	
2/7/00	DELTA DENTAL PLAN OF NJ INC	6,297.00	
2/15/00	INFINEUM USA LP	5,585.00	
2/15/00	NJ STATE ASSN OF CHIEFS OF POLICE	5,425.00	
2/22/00	NJ MANUFACTURED HOUSING ASSOCIATES	5,355.00	
2/14/00	EASTERN PARALYZED VETERANS ASSN	5,080.00	
2/15/00	ROBERT PLAN CORPORATION	5,000.00	
2/7/00	NJ CHECK CASHERS ASSN INC	4,878.46	
2/15/00	EXXON CO USA	4,411.85	
2/9/00	WASTE MANAGEMENT ASSN INC	4,365.64	
2/16/00	NJ ALZHEIMER'S ASSN STATE PUBLIC POLICY COALITION	3,804.44	
3/2/00	LUCENT TECHNOLOGIES	3,780.00	
2/15/00	AFFORDABLE HOUSING NETWORK OF NJ	3,432.00	
2/8/00	ROCKLAND ELECTRIC CO	3,129.08	
2/14/00	HUMANE SOCIETY OF THE US MID-ATLANTIC REGIONAL OFFICE	2,617.05	

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2/15/00	LEGAL SERVICES OF NJ	2,378.32	
3/17/00	NJ ASSN OF OSTEOPATHIC PHYSICIANS & SURGEONS	2,100.00	
2/15/00	PARKWAY INSURANCE CO - AMENDMENT	2,000.00	
2/14/00	NJ WORK ENVIRONMENT COUNCIL	1,751.00	
1/28/00	NATURAL RESOURCES DEFENSE COUNCIL	1,491.00	
2/15/00	NJ ASSN OF SCHOOL ADMINISTRATORS	1,200.00	
2/15/00	MERCK-MEDCO MANAGED CARE LLC	1,050.00	
2/17/00	MINNESOTA MINING & MANUFACTURING CO	1,044.00	
2/9/00	RJ REYNOLDS TOBACCO CO	892.50	
2/14/00	EAST COAST POWER LLC	700.00	
2/15/00	OCEAN COUNTY LANDFILL CORP	419.28	
2/16/00	AIR BAG & SEATBELT SAFETY CAMPAIGN - AMENDMENT	0.00	
2/15/00	AIR BAG & SEATBELT SAFETY CAMPAIGN - SEE AMENDMENT 02-16-2000	0.00	
2/15/00	ALLIANCE OF AMERICAN INSURERS	0.00	
2/15/00	AMERICAN INSTITUTE OF ARCHITECTS NJ	0.00	
2/16/00	ASSN OF RESIDENTIAL CARE HOMES	0.00	
2/16/00	ATLANTIC HEALTH SYSTEM	0.00	
2/15/00	BALLY'S PARK PLACE INC	0.00	
2/14/00	BRISTOL-MYERS SQUIBB CO -SEE AMENDMENT 5-9-00	0.00	
2/22/00	BROTHERHOOD OF LOCOMOTIVE ENGINEERS	0.00	
1/4/00	C/B ADVISORY GROUP LLC (SEE L1A MARCIANTE, CHARLES H)	0.00	
2/10/00	COMPREHENSIVE HABILITATION SERVICES INC	0.00	
2/16/00	CONNECTIV - AMENDMENT - SEE ORIG. 2/15/00	0.00	
1/12/00	CONSUMERS UNION	0.00	
2/15/00	CREDIT UNION AFFILIATES OF NJ - AMENDMENT - SEE ORIG. 2/15/00	0.00	

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2/15/00	DEFEO, WAYNE, D		0.00
2/15/00	EDISON PROPERTIES LLC		0.00
2/9/00	EI DUPONT DENEMOURS & CO		0.00
2/15/00	EQUIVA SERVICES LLC (SHELL ET AL)		0.00
2/17/00	FIREMAN'S FUND INSURANCE CO		0.00
3/28/00	FORD MOTOR CO		0.00
2/15/00	HACKENSACK UNIVERSITY MEDICAL CENTER		0.00
2/15/00	HACKENSACK UNIVERSITY MEDICAL CENTER FOUNDATION		0.00
2/16/00	KEAN UNIVERSITY		0.00
2/15/00	LAIDLAW TRANSIT INC		0.00
1/3/00	LIONS EYE BANK OF NJ		0.00
2/15/00	MARS ELECTRONICS INTERNATIONAL		0.00
2/16/00	MEDICAL TRANSPORTATION ASSN OF NJ		0.00
1/18/00	MERCER COUNTY IMPROVEMENT AUTHORITY		0.00
2/14/00	MERCK & CO INC - SEE AMENDMENT 3-14-00		0.00
2/15/00	MULTISTATE ASSOCIATES INC		0.00
2/15/00	NEW BRUNSWICK DEVELOPMENT CORP		0.00
2/14/00	NEW YORK LIFE INSURANCE CO		0.00
2/14/00	NEW YORK SHIPPING ASSN INC		0.00
1/5/00	NJ ASSN OF MENTAL HEALTH AGENICIES INC		0.00
2/14/00	NJ ASSN OF STATE COLLEGES & UNIVERSITIES INC		0.00
2/15/00	NJ EDUCATION ASSN -SEE AMENDMENT 3-24-00		0.00
1/24/00	NJ ELECTRICAL CONTRACTORS ASSN		0.00
2/16/00	NJ STATE LEAGUE OF MUNICIPALITIES - AMENDMENT - SEE ORIG. 2/14/00		0.00
2/22/00	OUR LADY OF LOURDES MEDICAL CENTER INC		0.00

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2/8/00	PARKWAY INSURANCE CO - SEE AMENDMENT 02-15-00	0.00	
2/16/00	PARTIAL CARE CENTERS ASSN OF NJ	0.00	
2/15/00	PASSAIC VALLEY SEWERAGE COMMISSIONERS	0.00	
2/14/00	PRINCETON INSURANCE CO/HEALTH CARE INSURANCE CO	0.00	
2/15/00	PUBLIC SERVICE ELECTRIC & GAS CO - SEE AMENDMENT 02-18-00	0.00	
2/3/00	ROBERT A ROE ASSOCIATES INC	0.00	
2/15/00	RUTGERS THE STATE UNIVERSITY OF NJ	0.00	
2/15/00	TRUMP HOTELS & CASINO RESORTS INC	0.00	
1/19/00	UNIVERSITY HEALTH SYSTEM OF NJ	0.00	
2/15/00	URS GREINER WOODWARD-CLYDE GROUP CONSULTANTS INC	0.00	
2/15/00	UST PUBLIC AFFAIRS INC	0.00	
2/15/00	VOADV PROPERTY INC	0.00	
GRAND TOTALS		<u>\$6,749,267.71</u>	